

TICA Next

Facts & Figures



September, October & November | Galatic Glow

More visibility & more sales - join TICA Next

At TICA, we spot trends, track the behaviour of TICA members and analyse what's happening in the market. This allows us to match supply and demand at exactly the right time.

Based on data, trend research and customer insights, we translate needs into inspiring themes. These themes are rolled out in strong campaigns through email, social media and in our locations. The result? More visibility, engagement, traffic and sales for you as an exhibitor.

Rent a TICA Next display

A TICA Next display puts your products right in the spotlight. Each display aligns with the theme and targets a specific customer group. The perfect way to highlight your collection.



TICO THEME EXPLANATION

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Galatic Glow

The first theme you can tap into is Galactic Glow. Futurism meets refinement. This concept blends high shine with soft matte elements—think metallic finishes, reflective surfaces and sci-fi romance. It radiates mystery and style, suitable for everything from hospitality to interiors and gifting.

The secret? Pairing it with natural basics: beige and stone tones, tactile materials and minimalist shapes. The result is accessible luxury with a futuristic edge.

This theme mainly appeals to the following four customer groups:

• Horeca & Hospitality

Functional and visually impactful. Perfect for high-end hotels, design restaurants and concept cafés.

Food & Delicacies

Design-led products with a wow factor. Think luxury, innovation and experience—ideal for concept stores and gift shops.

• Corporate Gifts & Packaging

Luxury and looks in one: glossy, iridescent, futuristic. For unforgettable first impressions.

• Lifestyle & Interior Stores

Eye-catchers with glow and mystery. Statement pieces, lighting and accessories that bring a cosmic touch.

TICC WHAT'S IN IT FOR YOU?

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Rent a TICA Next display and attract even more visitors to your stand

ONLINE

1x mention on the theme page at tica.nl

New users per month: 80,340Total users per month: 87,070Page views per month: 592,858<u>Standard rate: $\notin 6,500$ </u>

3x mention in a reel or post on social media

Instagram - followers: 54,400 Facebook - followers: 10,500 LinkedIn - followers: 3,313 Pinterest - monthly views: 83,500 <u>Standard rate: € 500</u>

1x mention in the theme newsletter

Recipients: 77,000 email addresses Open rate: 45% CTR: 3,5-5% <u>Standard rate: € 7,500</u>

Photography for own use

High-resolution images that may be shared on the exhibitor's platforms after publication.t. Standard rate: $\in 3,500$

Total standard online rate: € 18,000

OFFLINE

In-store communication Standard rate (3 months): € 2,800

1x exclusive TICA Next display point of sale (5 m²)

A display focused on one specific customer group, including exhibitor name on printed materials. <u>Standard rate (3 months): € 1,000</u>

Styling inspiration points

TICA stylists incorporate the exhibitor's products in themed inspiration points. Multiple exhibitors are featured here. Costs covered by TICA.

Total standard offline rate: € 3,800





TICA NEXT DISPLAY 5M²

FRONT SIDE OF THE DISPLAY

Styled by the TICA stylists according to the theme and target group. The styling uses the products that are stocked at the back of the display for sale.

BACK SIDE OF THE DISPLAY

This area is used to stock products that fit the theme and selected customer group.

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Guidelines:

- Maximum of 5 products.
- 3 shelves available for use.
- Products must be delivered to the lead stylist at the location one week before the start date.





tica customer groups

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Each theme focuses on four customer groups, based on both online and offline behaviour. Think targeted campaigns through email, social media and SEA.

Recognition is key. What members see online, they expect to experience in our locations too. That's why you choose a display per location that matches your customer group.

Aalsmeer, Brussels & Venlo | 4 displays Horeca & Hospitality Food & Delicacies Lifestyle & Interior Stores Corporate Gifts & Packaging

Ede | 2 displays Floral & Green Horeca & Hospitality

Concept Store Venlo | 1 display Fashion & Accessories



tica moodboard

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- Reflective materials
- High shine & soft matte contrasts
- Glamorous





TICO MOODBOARD CUSTOMER GROUP | HORECA & HOSPITALITY



Tableware | Cutlery | Candles | Bowls | Glassware | Room Spray | Soap Dispenser | Vases | Lighting | Furniture

TICO MOODBOARD CUSTOMER GROUP | FOOD & DELICACIES



Chocolate | Macarons | Tea Blends | Salt & Herb Mixes | Trays | Coffee | Tableware | Honey / Marmalade | Wine Stoppers | Carafes | Oil & Vinegar | Syrups

TICC MOODBOARD CUSTOMER SEGMENT | CORPORATE GIFTS & PACKAGING



Gift Boxes | Box-in-box Concepts | Packaging | Notebooks | Desktop Items (paperweights, storage boxes) | Pens | Stationery | Ribbon | Wrapping Materials | Hand Cream | Room Spray

TICO MOODBOARD CUSTOMER SEGMENT | LIFESTYLE & INTERIOR STORES



Lighting | Rugs | Vases | Decorative Bowls | Cloches | Candles | Diffusers | Furniture | Mirrors | Photo Prints | Wall Panels | Wall Sculptures